

## Message Text

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60

ACTION PM-03

INFO OCT-01 EUR-08 ISO-00 SAJ-01 EB-04 COME-00 TRSE-00

MC-01 OMB-01 IGA-01 ACDA-05 CIAE-00 DODE-00 H-01

INR-05 L-01 NSAE-00 NSC-05 PA-01 RSC-01 PRS-01 SP-02

SS-15 USIA-06 /063 W

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R 011447Z NOV 74

FM AMEMBASSY BUCHAREST

TO SECSTATE WASHDC 0703

LIMITED OFFICIAL USE BUCHAREST 5042

E.O. 11652: N/A

TAGS: EAIR RO

SUBJECT: ROMANIAN PURCHASE OF MEDIUM-RANGE AIRCRAFT

1. AT OCTOBER 31 MEETING WITH DOUGLAS REPRESENTATIVES HAGE AND DICKMAN (ATTENDED ALSO BY AMBASSADOR), PRESIDENT CEUSESCU TOLD THEM THAT BAC AND BOEING OFFERS ON MEDIUM-RANGE AIRCRAFT WERE MORE ADVANTAGEOUS THAN DOUGLAS PROPOSAL BECAUSE FORMER INCLUDED SUBSTANTIALLY LARGER COMPONENTS DEVOTED TO AIRCRAFT PRODUCTION IN ROMANIA. CEUSESCU ALSO CONFIRMED THAT FINAL DECISION WOULD BE MADE IN THE NEXT FEW DAYS.

2. AFTER HAVING INITIALLY DECLINED INVITATIONS TO DINNER LAST NIGHT HOSTED BY HAGE, AT LAST MOMENT THERE OCCURRED RASH OF ACCEPTANCES INCLUDING PRESIDENTIAL COUNSELOR PUNGAN, MINISTER FOREIGN TRADE NICOLAE, TAROM DIRECTOR, GENERAL DUMITRU BALAUR AND DEPUTY DIRECTOR GENERAL, AUREL REICAN. WE AND DOUGLAS ASSUME CHANGE IN ATTENDANCE PROBABLY BASED ON DIRECT ORDER FROM CEUSESCU.

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3. DURING TOAST BY NICOLAE, HE MADE SEVERAL

ELLIPTICAL REFERENCES TO POSSIBILITY DOUGLAS MIGHT NOT WIN AIRCRAFT CONTRACT, BUT EXPRESSED CLEAR HOPE GOR WANTED TO ESTABLISH A LONG-TERM (UNDEFINED) RELATIONSHIP WITH DOUGLAS. HAGE POSTPONED DEPARTURE TODAY IN ORDER MAKE FINAL PITCH TO NICOLAE. HIS ASSOCIATES CONTINUE EXPRESS OPTIMISM THAT DOUGLAS CHANCES HAVE MARKEDLY IMPROVED IN RECENT WEEKS, BUT HAGE TOLD DCM HE THINKS GAME LOST.

BARNES

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** GOVERNMENT PROCUREMENT, AIRCRAFT SALES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 01 NOV 1974  
**Decapton Date:** 01 JAN 1960  
**Decapton Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** smithrj  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974BUCHAR05042  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D740314-0882  
**From:** BUCHAREST  
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**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION PM  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Page Count:** 2  
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**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** smithrj  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 04 JUN 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <04 JUN 2002 by elyme>; APPROVED <12 MAR 2003 by smithrj>  
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30 JUN 2005

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**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** ROMANIAN PURCHASE OF MEDIUM-RANGE AIRCRAFT  
**TAGS:** EAIR, RO  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005